

IIIT-B Innovation Center Invites Applications For The Post Of Manager – Partnerships

Last date for receipt of applications is February 28, 2025. Details are as follows: -

<p>Job Brief</p>	<p>The Manager Partnerships need to put together a strategy and action plan for establishing strong relationship with all the relevant stakeholders and partners of the startup ecosystem. The Manager Partnerships must also ensure that there is continued activities and efforts to sustain the partnership that are made. The role would also involve to provide support to the portfolio startups to the relevant partner to ensure that the get their needs are met: be it technology/ investment/ market access etc.</p> <p>The Manager Partnerships need to execute for the best return on investment for the activities through funnel of quality start-ups for various programs and also number of partners from investment domain, corporates for partnerships & joint Corporate social Responsibility related projects</p>
<p>Job Description</p>	<ul style="list-style-type: none"> • Establish IIITB Innovation centre and its key program offerings as credible brand names in the start-up ecosystem • Good understanding of Digital marketing and leverage the same for the benefit of IIITB Innovation Centre and its programs. • Establish strong relationship with the partner ecosystem of IIITB Innovation Centre and leverage them for joint marketing activities as per the plan. • Execute for the best return on investment for the marketing activities through funnel of quality start-ups for various programs and also number of partners from investment domain, corporates for partnerships & joint Corporate Social Responsibility related projects. • Establish working relationships with philanthropic arm of corporates, Family Offices and other Foundations to seek grants and funding for the program
<p>Educational Qualification</p>	<ul style="list-style-type: none"> • Graduate with good communication skills & positive attitude • Self-starter who can assume responsibility and execute flawlessly • Team Player with positive thinking

Experience and skills required	<ul style="list-style-type: none">• Six to eight years of working in industry and start-up incubator/accelerator with very good network of relevant stakeholders and partners.• Experience in fund raising and execution of CSR funded projects
Joining	Immediate
Last date for applications	<p>Interested candidates are requested to fill in the form below along with resume latest by February 28, 2025</p> <p>https://docs.google.com/forms/d/e/1FAIpQLSdmkLaCZVGghy6vc8dNfLl6VZ1CVMVeAE858gPd-M7jf2KQw/viewform?usp=pp_url</p> <p>Kindly contact HR – hr@iiitb.ac.in in case you face an issue in filling the form</p>